KANBAN
LOGISTICS
Just In Time Solutions

ACCOUNT DATA QUESTIONNAIRE

DATE:

ACCOUNT NAME:

ADDRESS:

PHONE#:

FAX:

STORAGE DATA

1. Average pallet height……………………………………. _____inches

2. Average pallet weight………………………………… _____lbs/pallet

3. Pallet footprint-width………………………………… _____ inches

4. Pallet footprint-depth………………………………_____inches

5. Average pallets per stack (without rack)………………_____ high

6. Average number of line items stored sku's…………_____lines/stored

7. Inventory turns per year……………………………._____turns

    (Annual Shipments-Average monthly inventory)

8. Average inventory in number of pallets……………….._____pallets

9. Average cases per pallet…………………………._____cases pallets

10. Average inventory in number of cases………………._____cases /year

11. Average inventory in umber of pounds……………. _____pounds

12. Estimated inventory value…………………………_____ dollars

13. Annual Shipments in number of pallets………….._____pallets/year

14. Annual Shipments in number of cases……………_____cases/year

15. Annual shipments in product weight……………_____pounds/year

16. Preferred billing unit (i.e. case, cwt, line item, etc)…………..

17. Are there any special temperature requirements? If so describe:

   _____

18. Are there any hazardous materials in product line? If so, describe:

   _____

19. How many physical inventories do you require per year?......_____

20. Do you benefit from periodic cycle counting?................_____

HANDLING DATA

General Information

1. Orders processed annually………………………………._____Orders

2. Average weight per order………………………………. _____Pounds

3. Average pieces per order………………………………… _____pieces

4. Average line items per order……………………………. _____Lines

5. Order processing window (hours in advance)…………… _____hours

6. Average orders per day- inbound receipts……………….. _____/day in

7. Average orders per day – outbound shipments……………_____ /day out

8. Average full units per inbound (i.e.pallets)………………_____ full units

9. Average full units per outbound (i.e. pallets)……………. _____full units

10. Percent parcel shipments outbound…………………….. _____% parcel

11. Percent LTL shipments outbound……………………… _____% LTL

12. Percent truckload shipments outbound……………….._____ %TL

13. Pick and pack percentage (open case picking)…………._____ %PNP

14. Cross dock shipments? If yes, what percentage of total?............_____% x-dock

15. If cross dock applies, does inventory merge apply? (merge entails picking stored goods to match up with cross docked goods)………………………._____

16. How are orders transmitted to the warehouse? (indicate percentage of each method)

Phone _____ %
Fax _____ %
EDI_____ %
Mail _____ %

17. Are orders generated on warehouse bills or on your company's bills for shipment to consignees? (check one)   Company's Bill of Lading _____
Warehouse Bill of Lading _____

18. How are shipment and receipt confirmations submitted to you? (indicate percentage for each method)   Phone _____%
Fax _____%
EDI _____%
Mail_____%

19. How are your products rotated? (i.e. FIFO, Date code, Lot code, Random code,customer selects code,etc.) …………………….._____

20. Please describe your company's policy regarding customer returns:

_____

_____

21. Please describe your company's policy regarding warehouse damage:

_____

_____

HANDLING DATA

Inbound Profile

1. Palletized inbound loads

    Percentage of inbound goods which are palletized:_____ %
    Number of pallets per in bound car/trailer load: _____per T/L

2. Floor stacked inbound loads
    Percentage of inbound goods which are floor loaded: _____%
    Number of units per floor stacked per inbound car/trailer load: _____ per T/L

3. Inbound loads in clamp units
    Percentage of inbound goods which are clamp loaded:_____ %
    Number of clamp units per inbound car/trailer load: _____per T/L

4. Inbound loads on slip sheets
    Percentage of inbound goods which are slip sheet loaded: _____%
    Number of slip load units pr inbound car/trailer load: _____per T/L

5. Inbound loads with drums loaded on floor
    Percentage of inbound foods which are drums loaded on the floor: _____%
    Number of drums floor loaded per inbound car/trailer load: _____per T/L

6. Average weight per inbound car/trailer load………………….. _____pounds

7. Average cases per inbound car/trailer load…………………….. _____cases

8. Average line items per inbound car /trailer load……………….. _____lines

9. Percent of inbound goods by truck…………………………_____%

10. Percent of inbound goods by rail……………………………_____ %

11. Percent of inbound goods by other mode (please describe below)_____ %

    _____

    _____

12. Are advance shipping notices (ASN) sent to the warehouse prior to the date of
    receipt?.._____

13. Is it acceptable that carrier appointments are scheduled for your company's inbound
    carriers?... _____